Role overview

Opportunity to join Rede Partners ("Rede" or the "Company"), a leading independent fundraising advisor to the private equity industry that counts some of the leading GPs on a global basis as partners, including larger, more established firms such as Hg, THL, PAI, Nordic Capital, Ara and smaller, more specialized firms such as Inverness Graham, Summa Equity, Angeles Equity Partners and Avista Capital Partners. The Company also provides other advisory services, such as LP-perception studies, fundraising viability studies, new product development, positioning and marketing consulting, and on-going investor relations advisory. With a well-resourced 100+ person team based in London, New York, Hong Kong and Amsterdam, Rede has a rigorously implemented approach combining focus, a comprehensive service offering across the entire spectrum of investor-facing activities, and a long-term business development perspective.

The Company's ethos - "one Rede" - is underpinned by a unified mindset and approach focused on an unwavering commitment to delivering clients' objectives, helping them face the challenges and opportunities of today's capital-raising environment.

Rede team members see themselves as extensions of their clients' teams, and aspire to develop longterm relationships anchored on thoughtful, holistic advice. Rede team members can be described as consultative, relationships-driven, analytical, cerebral, and highly committed.

Role: Analyst, Credit Coverage

Location: New York, NY

Salary: \$130,000 - \$140,000 per annum + discretionary bonus



Key responsibilities

Primary responsibilities

(not limited to...)

- Helping to build out Rede's knowledge and database on credit programs and appetite, both for existing as well as future mandates
- Investor tracking within the credit universe, acting as junior relationship manager on accounts with room to grow into an account manager
- Helping to prepare private credit fund landscapes across various strategies
- Supporting senior team members on fundraising deal management
- Conducting analytics into client deal portfolio, track record, team and market opportunity
- ▶ Helping to prepare marketing materials (e.g. pitchbooks, PPMs, DDQs, case studies)
- Helping to respond to investor DD questions
- Preparing and maintaining fundraising tracking reports
- Preparing and coordinating delivery of investor briefing notes for clients
- Developing relationships / credibility within client and investor network (peers and above)

Core competencies

- > High level of attention to detail required across all materials
- High level of organization skill, ability to multi-task and meet deadlines
- > Strong English writing skills with ability to produce precise and thoughtful written content
- Strong numerical and excel skills
- Experience of working in PowerPoint essential

Experience

- ▶ 2+ years of relevant work experience
- ▶ 3.5 GPA or higher
- Exposure to private credit industry is preferred, or exposure to investors in a prior sales role

How to apply

Please send your CV and covering letter to: careers@rede-partners.com

Return to Rede Partners homepage

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