

JOB TITLE: ASSOCIATE PRINCIPAL, ADVISORY

ROLE OVERVIEW

We are looking for an enthusiastic, hardworking individual with a proven track record within the private equity / financial sector to join our London Office. We pride ourselves on our high standards and peerless execution, and the candidate will fulfil an experienced, middle management role within the Advisory team, leading on fundraises where appropriate and providing strategic input to the senior members of the team. The ideal candidate will have a naturally high attention to detail and approach all interactions (both internal and external) with professionalism and maturity. For key responsibilities, please see the section below.

Alongside working for one of the leading private markets advisers in Europe, this role provides a varied day to day schedule and comes with excellent employee benefits (including 23 days of annual leave plus Christmas closure).

KEY RESPONSIBILITIES

PRIMARY RESPONSIBILITIES (Include but are not limited to)

- ▶ Key role in execution of advisory fundraises and other GP-led interactions from start to finish
- ▶ Conducting due diligence and compliance with regulations for new deals / when appropriate
- ▶ Management of project timelines and deadlines
- ▶ Gain market intelligence to inform the advice provided to clients as well as mandate origination and GP selection by Rede
- ▶ Management of Analyst team and workload
- ▶ Oversight of training and involvement in Advisory / client facing recruitment
- ▶ Advising on promotion, training and performance for junior team
- ▶ Leading small to mid-size fundraises (depending on experience level)
- ▶ Driving material preparation efforts and executing fundraising process management, oversight of material prepared by junior members of the team
- ▶ Supporting senior team members on the strategic aspects of deals and managing any challenges and issues

CLIENT INTERFACE

- ▶ Main point of contact for client on process / operational issues
- ▶ Attend regular client meetings / conference calls and provide key input to these meetings
- ▶ Significant senior client interaction during course of fundraising
- ▶ Develop relationships with client peers as well as relationships / credibility with clients above peer level
- ▶ Quality control over all client interactions

ADDITIONAL OPPORTUNITIES WITHIN ROLE

- ▶ Day to day management of deal team
- ▶ Play an influential role in the growth of the business, including providing strategic input to senior team members
- ▶ Involvement in origination – including the identification of target clients and the maintaining of relevant databases

KEY COMPETENCIES

EXPERIENCE

- ▶ At least 5+ years' experience working within private equity, private capital fundraising, investment banking M&A or corporate finance advisory sectors
- ▶ Of these, ideally at least two years' experience of working in an advisory / consultative environment
- ▶ Meaningful exposure to the private equity experience
- ▶ First-class or second-class degree from a recognised university in a relevant subject
- ▶ Ideal candidate would also have experience with managing one or more employees

SKILLS

- ▶ Strong interest in the private equity market with motivation to develop a personal brand within the industry
- ▶ Track record of client and/or investor exposure and impact – having taken the lead with counterparty interaction
- ▶ Ability to 'think on their feet' with good commercial judgement
- ▶ High level of attention to detail required across all materials, highly organised, ability to multi-task and meet deadlines
- ▶ High level of verbal and written English communication skills (additional languages a plus)
- ▶ Excellent numerical and excel skills, including modelling experience
- ▶ Solid understanding of corporate finance (balance sheets, P&Ls, capital structures, etc)
- ▶ Experience of working in PowerPoint and Word essential
- ▶ Strong work ethic, commitment and self-drive

HOW TO APPLY

- ▶ Please send your CV and covering letter to: careers@rede-partners.com

- ▶ [Return to Rede Partners homepage](#)

Rede Partners LLP is a limited liability partnership registered in England and Wales with registered office at 110 Park Street, London W1K 6NX (Registered No. OC361093). Rede Partners LLP is authorised and regulated by the Financial Conduct Authority in the U.K.

Rede Partners (Americas) LLC is a limited liability company registered in Delaware with registered office at Suite 408, 1270 Avenue of the Americas, New York 10020. Rede Partners (Americas) LLC is a registered broker-dealer with the U.S. Securities and Exchange Commission and various U.S. state securities administrators and is a member in good standing of FINRA and the Securities Investor Protection Corporation. Check the background of this firm on FINRA's BrokerCheck.